

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01177 201049Z

20

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 110444

R 200935Z FEB 75

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 9363

INFO AMEMBASSY BONN

USMISSION USBERLIN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS FRANKFURT 1177

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: SPECIALIZED TRADE OPPORTUNITY: DEKALIN DEUTSCHE KLEBSTOFFE
GMBH

1. MR. SCHMALZ, MANAGER, DEUTSCHE KLEBSTOFFWERKE GMBH, POSTFACH 289, 645 HANAU, VISITED THE CONSULATE GENERAL AND EXPLAINED HIS URGENT NEED TO SECURE A U.S. SOURCE OF SUPPLY FOR A ONE-COMPONENT POLYURETHANE SEALANT FOR INSTALLING FRONT AND REAR AUTOMOTIVE WINDOWS, HE IS NOT INTERESTED IN THE TRADITIONAL TWO-COMPONENT SEALANTS.

2. THIS FIRM IS A WELL-KNOWN MANUFACTURER OF SPECIALTY ADHESIVES, AND WANTS THIS U.S. PRODUCT TO ROUND OUT ITS OWN LINE. CAPITAL DM 6 MILLION. 300 EMPLOYEES, EXCELLENT REPUTATION.

3. COMMERCE IS REQUESTED TO IDENTIFY A SPECIALIZED U.S. MANUFACTURERS OF THIS PRODUCT AND HAVE THEM CONTACT MR. J. SCHMALZ IMMEDIATELY. HARLAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750060-0903
From: FRANKFURT
Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Review Content Flags:
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Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SPECIALIZED TRADE OPPORTUNITY: DEKALIN DEUTSCHE KLEBSTOFFE GMBH
TAGS: BEXP, GE
To: STATE
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